



Hamilton Lane®



# Santa Barbara County Employees' Retirement System

First Quarter 2018 PE Performance Update

## Agenda

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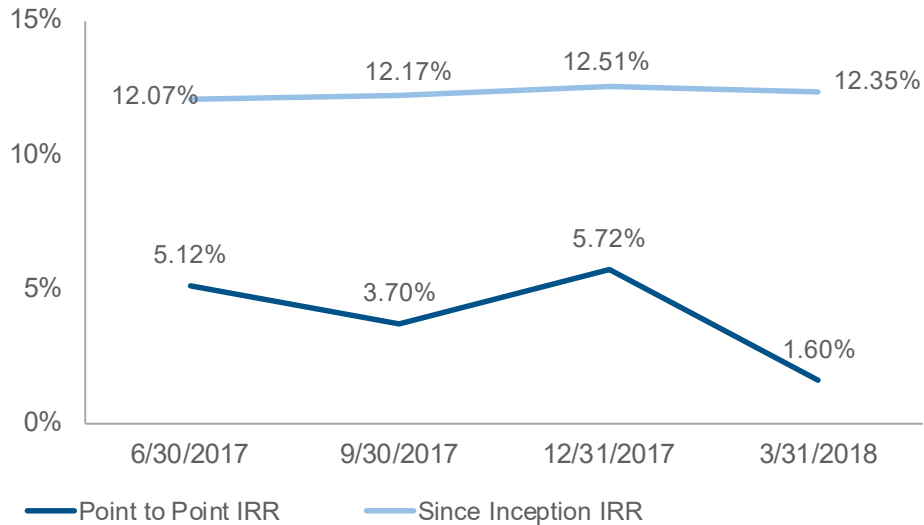
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## Q1 Private Equity Performance

## Performance and Value Creation

- Portfolio outperforms the Russell 3000 + 300 bps (designated benchmark) for long-term periods
  - 43 bps since inception; 1 bp for the 10-year period
- 17.06% point-to-point IRR for the one-year period, with four quarters of positive performance
- Net value gains of \$37.0M over the year

**PE Portfolio Returns**



**PE Portfolio Value Created**



SBCERS PE Portfolio Since-Inception Summary			
\$ in Million	12/31/2017	3/31/2018	Net Change
Active Partnerships	64	66	2
Active GP Relationships	30	30	-
Committed Capital	\$537.5	\$557.9	\$20.4
Unfunded Commitment	\$216.3	\$227.7	\$11.4
Paid-in Capital	\$395.3	\$407.2	\$11.9
Distributions	\$305.5	\$317.3	\$11.8
D/PI	77%	78%	1%
Net Invested Capital	\$89.8	\$89.9	\$0.1
Market Value	\$249.5	\$253.5	\$4.0
<b>Total Exposure</b>	<b>\$465.8</b>	<b>\$481.2</b>	<b>\$15.4</b>
<b>Average Age of Commitments</b>	<b>5.1 years</b>	<b>5.2 years</b>	<b>0.1 years</b>

- Two new investments added in the first quarter to existing managers
- Portfolio is ~73% paid-in at 3/31/18
- Slight increase to distributed-to-paid-in ratio over the quarter, 78% since inception

- 76% of partnerships in the Portfolio created net gains for the one-year period
- Each strategy generated positive net gains for the year
  - Mega buyout contributed \$11.7M

Portfolio Summary					
\$ in Million	Quarter Ending				Year Ended
	6/30/2017	9/30/2017	12/31/2017	3/31/2018	3/31/2018
Beginning Market Value	\$217.3	\$226.9	\$241.3	\$249.5	\$217.3
Paid-in Capital	12.2	14.9	18.1	11.9	57.0
Distributions	(13.6)	(9.0)	(23.4)	(11.8)	(57.8)
<b>Net Value Change</b>	<b>11.0</b>	<b>8.5</b>	<b>13.5</b>	<b>4.0</b>	<b>37.0</b>
Ending Market Value	\$226.9	\$241.3	\$249.5	\$253.5	\$253.5
<b>Unfunded Commitments</b>	<b>\$215.8</b>	<b>\$204.6</b>	<b>\$216.3</b>	<b>\$227.7</b>	<b>\$227.7</b>
Total Exposure	\$442.7	\$445.9	\$465.7	\$481.2	\$481.2
Point-to-Point IRR	5.12%	3.70%	5.72%	1.60%	17.06%
Since Inception IRR	12.07%	12.17%	12.51%	12.35%	12.35%

Top Five Drivers for the Quarter Ending March 31, 2018						
Investment Name	Investment Strategy	Vintage Year	Net Value Change (\$M)	Point to Point IRR	Since Inception IRR	Total Value Multiple
Hellman & Friedman Capital Partners VII, L.P.	Mega Buyout	2011	\$1.0	7.41%	24.94%	2.33x
Providence Equity Partners VII, L.P.	Large Buyout	2012	0.9	13.44%	23.15%	1.62x
Gilde Buyout Fund IV L.P.	Small Buyout	2011	0.7	23.46%	10.43%	1.47x
TCV VII, L.P.	Growth Equity	2008	0.7	16.99%	23.89%	2.76x
SSG Capital Partners III, L.P.	Special Situations	2014	0.5	9.95%	10.68%	1.14x
<b>Subtotal</b>			<b>\$3.7</b>	<b>11.77%</b>	<b>21.23%</b>	<b>1.82x</b>

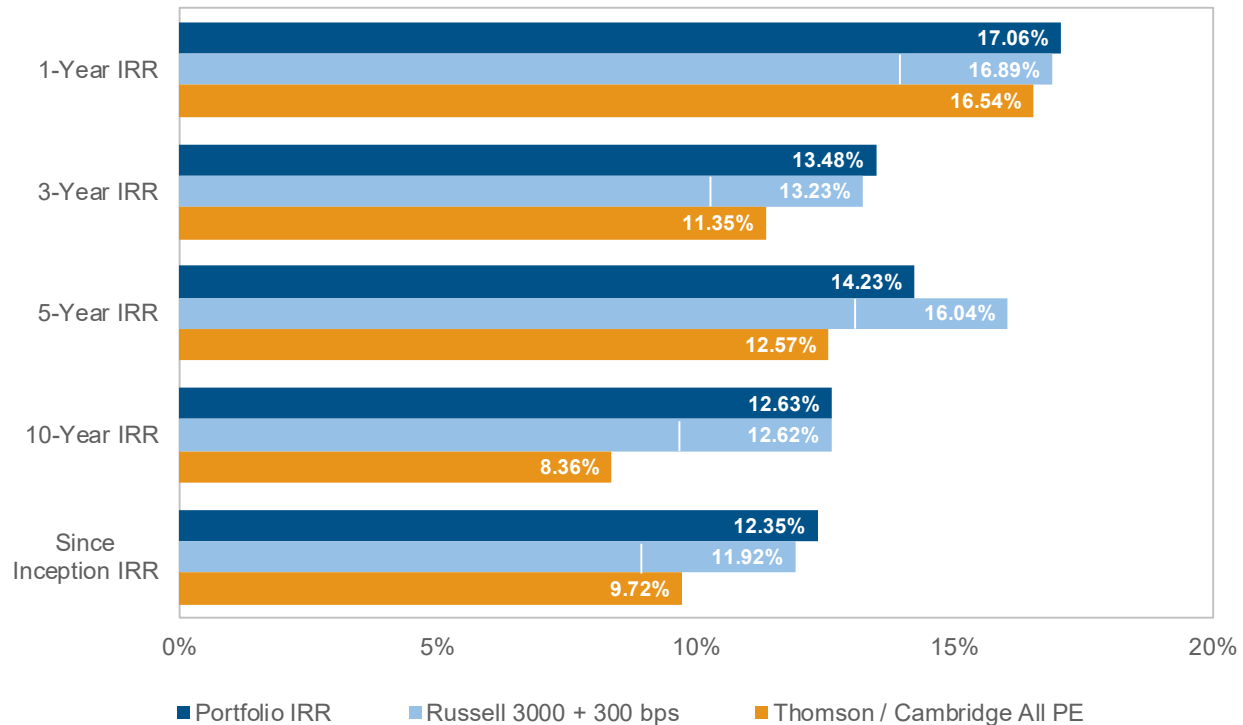
- Top positive drivers diversified among buyout, growth equity, and special situations strategies
  - Hellman Friedman VII generates consistent outperformance for the Portfolio
- The top five partnerships accounted for 35% of positive net value gain during the quarter

Bottom Five Drivers for the Quarter Ending March 31, 2018						
Investment Name	Investment Strategy	Vintage Year	Net Value Change (\$M)	Point to Point IRR	Since Inception IRR	Total Value Multiple
Platinum Equity Capital Partners III, L.P.	Large Buyout	2012	(\$0.3)	(10.62%)	46.41%	1.79x
Energy Capital Partners II, L.P.	Large Buyout	2009	(0.2)	(9.61%)	12.31%	1.47x
Apollo Investment Fund VIII, L.P.	Mega Buyout	2013	(0.0)	(4.38%)	16.29%	1.32x
Actis Global 4, L.P.	Mid Buyout	2012	(0.0)	(4.44%)	2.72%	1.06x
SSG Capital Partners II, L.P.	Special Situations	2012	(0.0)	(7.23%)	8.45%	1.18x
<b>Subtotal</b>			<b>(\$0.5)</b>	<b>(6.83%)</b>	<b>14.02%</b>	<b>1.36x</b>

- Platinum Equity III affected by slight decline in underlying investments
  - Remains one of Portfolio's top performing partnerships
- The bottom five partnerships accounted for 87% of net value decline in the first quarter

## IRR Performance

As of March 31, 2018



Since inception date is 6/22/2006

Note: Thomson / Cambridge all PE benchmark calculating pooled horizon returns

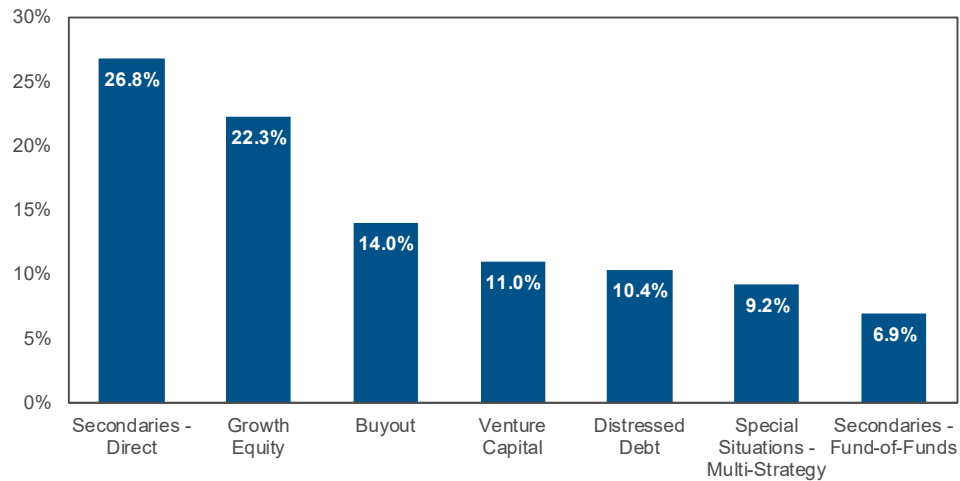
Excluding Lexington, Portfolio outperforms the public benchmark by 161 bps and All PE benchmark by 381 bps

- Portfolio outperformed designated public benchmark by 43 bps and all PE benchmark by 263 bps since inception
- Portfolio outperformed all PE benchmark across all time periods by an aggregate average of 224 bps

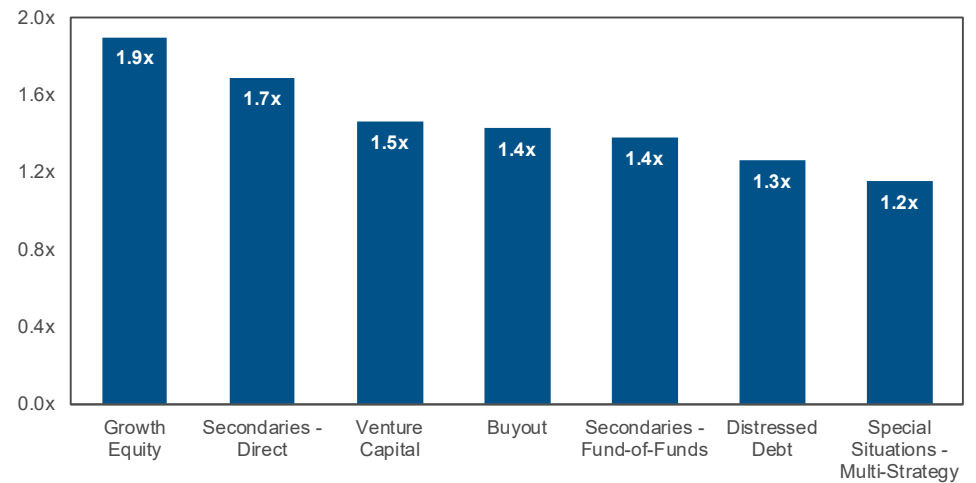
As of March 31, 2018

Strategy	Capital Committed	Unfunded Commitments	Paid-In Capital	Percentage Contributed	Capital Distributed	Percentage Distributed	Reported Market Value	As a % of Total Exposure	TVM	IRR
Secondaries - Direct	\$10.1	\$0.6	\$9.8	96.8%	\$13.8	141.4%	\$2.7	0.7%	1.7x	26.8%
Growth Equity	26.0	14.1	11.9	45.7%	9.5	80.3%	13.0	5.6%	1.9x	22.3%
Buyout	351.8	148.6	235.4	66.9%	157.3	66.8%	178.7	68.0%	1.4x	14.0%
Large Buyout	82.5	41.8	49.4	59.9%	25.6	51.7%	42.2	17.5%	1.4x	18.4%
Mid Buyout	104.0	41.1	73.9	71.0%	52.8	71.5%	57.9	20.6%	1.5x	17.5%
Mega Buyout	115.9	45.1	79.9	69.0%	62.6	78.3%	53.4	20.5%	1.5x	11.9%
Small Buyout	49.5	20.6	32.2	65.1%	16.3	50.5%	25.3	9.5%	1.3x	9.2%
Venture Capital	43.4	17.4	26.0	59.9%	7.2	27.9%	30.7	10.0%	1.5x	11.0%
Distressed Debt	72.8	36.0	69.2	95.1%	74.1	107.2%	13.1	10.2%	1.3x	10.4%
Special Situations	23.9	11.0	23.2	97.1%	15.4	66.4%	11.2	4.6%	1.2x	9.2%
Secondaries - FoF	30.0	0.0	31.9	106.2%	39.9	125.4%	4.1	0.9%	1.4x	6.9%
<b>Total</b>	<b>\$557.9</b>	<b>\$227.7</b>	<b>\$407.2</b>	<b>73.0%</b>	<b>\$317.3</b>	<b>77.9%</b>	<b>\$253.5</b>	<b>100.0%</b>	<b>1.4x</b>	<b>12.3%</b>

## Portfolio Performance - IRR



## Portfolio Performance - TVM





## Review of themes and objectives identified for 2018

### Continue to Manage PE Exposure

- Actual PE exposure 8.5% as of March 31, 2018

### Commitment Pacing

- \$39.8M closed across four commitments, three pending commitments

### Portfolio Concentration

- Four closed commitments represent existing managers, one pending commitment to new manager

### Portfolio Exposure

- Added commitment to Growth Equity (TPG Tech), no new distressed commitments

### Geographic Allocation

- Pending commitments will add to European exposure

### Board Education

- Presented on legal terms at December Board meeting

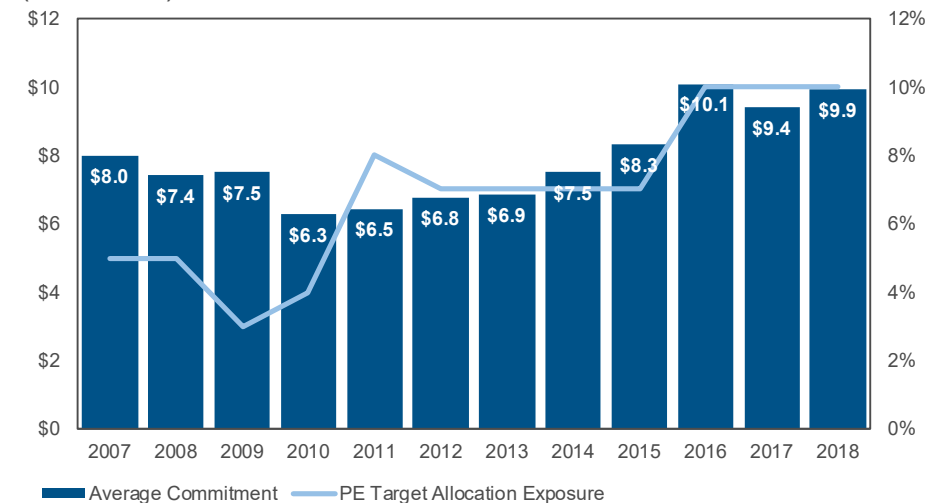
2018 Commitment Activity to Date				
Closing Date	Partnership	Investment Strategy	Geographic Focus	Commitment (\$M)
<b>2018 Allocation</b>				
2/23/2018	American Securities Partners VIII, L.P.*	Large Buyout	North America	\$10.0
3/16/2018	Kelso Investment Associates X, L.P.*	Mid Buyout	North America	\$10.0
5/15/2018	TPG Tech Adjacencies, L.P.*	Growth Equity	North America	\$10.0
6/12/2018	Platinum Equity Small Cap Fund, L.P.*	Mid Buyout	North America	\$9.8
September 2018	Fund A*	Growth Equity	North America	\$10.0
September 2018	Fund B*	Mega Buyout	North America	\$7.5
Fall 2018	Fund C	Mega Buyout	North America	\$10.0
<b>Total</b>				<b>\$67.3</b>

\* Represents existing relationship

- 2018 activity – four commitments closed (\$39.8M), three pending legal (\$27.5M)
  - Pending commitments one new manager and two existing
  - Expect 1-2 more commitments for the year

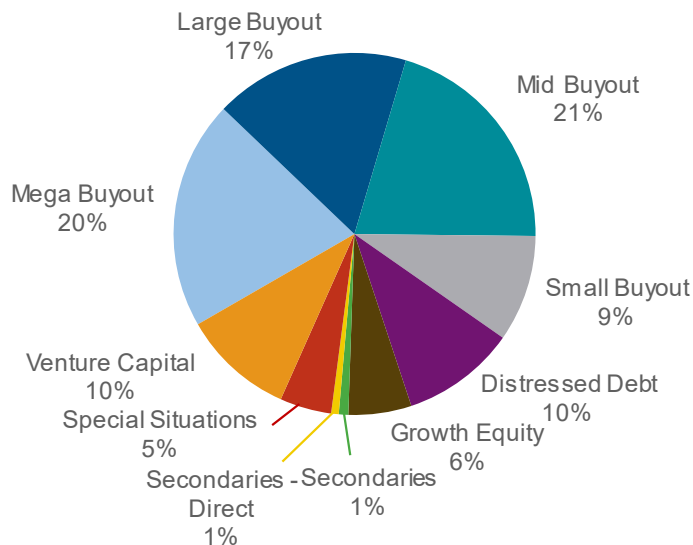
### Average Commitment Size by Vintage Year\*

(\$ in Million)

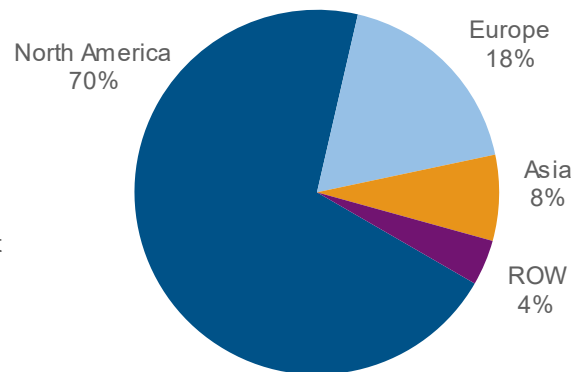


\*Program began with \$30 million secondary commitment in 2005 to Lexington Capital Partners VI, L.P.

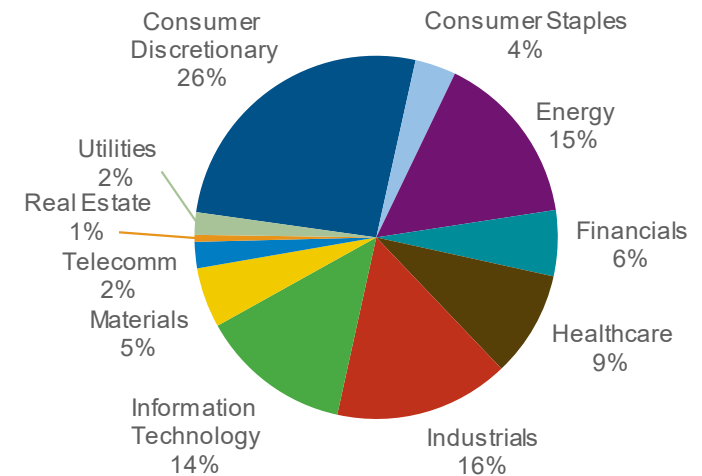
**Strategic Diversification  
by Total Exposure**  
As of March 31, 2018



**Underlying Investment Diversification\*  
by Geography**  
As of March 31, 2018

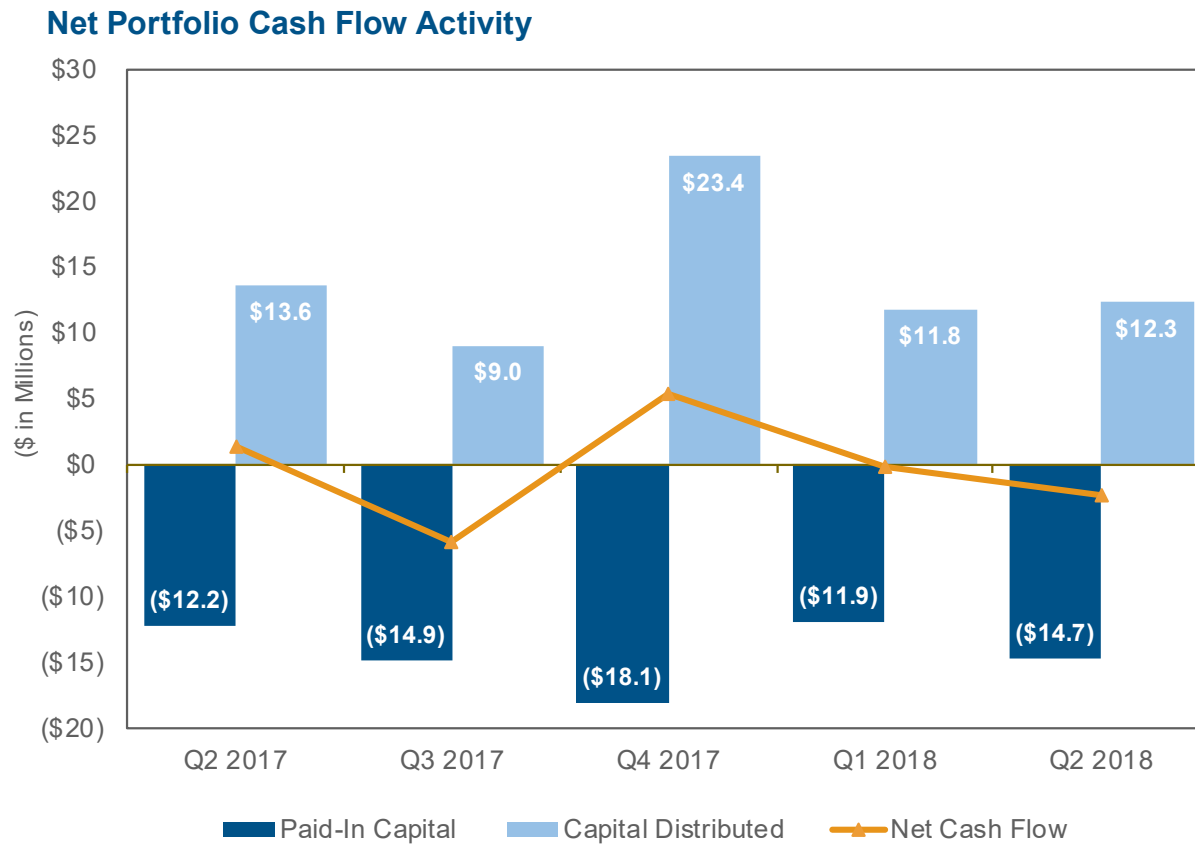


**Underlying Investment Diversification\*  
by Industry**  
As of March 31, 2018



- Strategy – Mega Buyout exposure increased 2% over the year due to commitment activity and positive returns
- Geography – North America declined 2% over the year, with Europe increasing 2%
- Industry – well-diversified; Consumer Discretionary represents 26% of exposure driven by Buyout partnerships

\*The above data is excluding the Fund of Funds of Lexington VI, HL Venture Capital Fund (Series 2010, 2011, 2014, 2015, 2016, and 2017)



- Increased cash flows in the second quarter of 2018 on par with overall market
- Ascribe II and SSG III returned combined \$2.7M during the quarter
- Net cash outflow of \$2.4M for first six months of 2018



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# Deal Review

Platinum Equity Small Cap Fund, L.P.

Fund Information	
General Partner:	Platinum Equity, LLC
Fund:	Platinum Equity Small Cap Fund, L.P.
Firm Inception:	1995
Fund Size:	\$1.0 billion
Strategy:	Mid Buyout
Geography:	North America and Europe
Team:	30 Investment professionals, 38 operations professionals and 20 business development professionals
Senior Partners:	Tom Gores, Johnny Lopez, Robert Wentworth, Philip Norment, Jacob Kotzubei and Louis Samson
Location	Los Angeles, New York, Boston, London, Greenwich, and Singapore
Industries:	Diversified
Equity Investments:	Less than \$200 million

## Approach:

- Intends to invest in small-cap companies with complex and distressed business and transactional characteristics and generating less than \$450 million of revenue and less than \$45 million of EBITDA
- Seeks to apply prudent leverage to its investments in order to de-risk its equity positions and support high ROI projects
- Majority of Platinum's invested capital in small-cap deals has been deployed in investments operating in the consumer, materials and technology sectors
- Target investments with average entry enterprise value of \$150 million - \$500 million
- Invest in companies domiciled in the United States and up to 20% in Europe

Platinum Equity, LLC - Prior Investment Performance as of 9/30/2017								
(Smm) Fund	Vintage	Fund Size	Capital Drawn	Capital Distributed	NAV	DPI	TVPI	Net IRR
PECP I	2004	\$700.0	\$555.5	\$1,395.2	\$48.5	2.5x	2.6x	61.9%
PECP II	2007	2,750.0	2,500.6	3,558.0	782.7	1.4x	1.7x	14.1%
PECP III	2012	3,750.0	3,040.4	2,876.3	2,838.6	0.9x	1.9x	41.3%
PECP IV	2016	6,500.0	1,405.3	126.9	1,428.4	0.1x	1.1x	24.0%
<b>Total</b>			<b>\$7,501.8</b>	<b>\$7,956.4</b>	<b>\$5,098.2</b>	<b>1.1x</b>	<b>1.7x</b>	<b>27.4%</b>

### Key Features:

- Experienced, dedicated investment team with deep small-cap and lower-middle-market expertise
- Generated attractive net returns across its flagship funds, having outperformed top-quartile benchmarks and public markets
- Emphasis on generating quick returns of capital through dividends and recapitalizations has led to prior funds producing top-quartile DPIs

On behalf of SBCERS', Hamilton Lane approved a \$9.75 million commitment to Platinum Small Cap Fund, L.P.



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## Appendix



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# Portfolio Summary

As of March 31, 2018

Investment Name	Vintage Year	Investment Strategy	Capital Committed	Paid-In Capital	Capital Distributed <sup>1</sup>	Reported Market Value	Net IRR <sup>2</sup>	Net Multiple
Lexington Capital Partners VI, L.P.	2005	Secondaries	\$ 30,000,000	\$ 31,854,913	\$ 39,934,819	\$ 4,145,352	6.94%	1.38x
Kohlberg Investors VI, L.P.	2007	Mid Buyout	10,000,000	9,010,718	15,406,931	409,685	16.52%	1.76x
KPS Special Situations Fund III, L.P.	2007	Mid Buyout	10,000,000	9,787,516	15,215,525	2,981,513	22.36%	1.86x
Montreux Equity Partners IV, L.P.	2007	Venture Capital	5,000,000	4,976,866	2,741,697	4,417,450	6.30%	1.44x
Providence Equity Partners VI, L.P.	2007	Mega Buyout	10,000,000	11,426,750	11,515,446	4,142,241	6.15%	1.37x
Tennenbaum Opportunities Fund V, LLC	2007	Distressed Debt	5,000,000	5,000,000	5,434,482	2,037,366	6.13%	1.49x
Apollo Investment Fund VII, L.P.	2008	Mega Buyout	10,000,000	12,005,156	18,624,506	2,406,985	23.39%	1.76x
Avenue Europe Special Situations Fund, L.P.	2008	Distressed Debt	3,195,310	4,213,531	6,295,345	-	15.96%	1.49x
CVC European Equity Partners V, L.P.	2008	Mega Buyout	9,420,028	9,712,653	14,269,076	3,408,121	15.44%	1.82x
First Reserve Fund XII, L.P.	2008	Mega Buyout	10,000,000	11,110,386	5,667,344	2,216,832	(8.22%)	0.71x
TCV VII, L.P.	2008	Growth Equity	5,000,000	4,920,122	9,145,778	4,456,637	23.89%	2.76x
Energy Capital Partners II, L.P.	2009	Large Buyout	10,000,000	10,019,412	10,719,071	4,016,431	12.31%	1.47x
OHA Strategic Credit Fund IB, L.P.	2009	Distressed Debt	5,000,000	4,475,666	6,662,964	104,245	12.66%	1.51x
Apollo European Principal Finance Fund (Feeder), L.P.	2010	Distressed Debt	7,592,893	10,806,186	14,669,328	73,986	20.41%	1.36x
Ascribe Opportunities Fund II, L.P.	2010	Distressed Debt	10,000,000	25,925,705	24,062,835	5,688,626	8.51%	1.15x
Enhanced Equity Fund II, L.P.	2010	Small Buyout	5,000,000	4,827,766	2,429,400	241,558	(22.53%)	0.55x
Hamilton Lane Venture Capital Fund, L.P. (Series 2010)	2010	Venture Capital	3,850,000	3,826,164	2,267,032	4,449,618	14.02%	1.76x
Avenue Europe Special Situations Fund II, L.P. (Euro)	2011	Distressed Debt	6,975,727	6,979,963	6,018,026	2,006,623	3.88%	1.15x
Blackstone Energy Partners, L.P.	2011	Mid Buyout	10,000,000	11,241,209	6,118,513	9,684,460	12.61%	1.41x
Gilde Buyout Fund IV L.P.	2011	Small Buyout	4,459,658	4,447,661	2,917,090	3,629,968	10.43%	1.47x
Hamilton Lane Venture Capital Fund, L.P. (Series 2011)	2011	Venture Capital	5,000,000	4,916,034	1,753,130	7,265,466	15.05%	1.83x
Hellman and Friedman Capital Partners VII, L.P.	2011	Mega Buyout	10,000,000	9,505,643	8,420,883	13,716,769	24.94%	2.33x
TPG Growth II, L.P.	2011	Mid Buyout	5,000,000	5,203,661	3,102,343	6,629,714	19.61%	1.87x
Actis Global 4, L.P.	2012	Mid Buyout	7,500,000	6,817,187	1,022,203	6,225,000	2.72%	1.06x
Gridiron Capital Fund II, L.P.	2012	Small Buyout	10,000,000	10,195,572	7,235,467	8,235,562	13.41%	1.52x
Kohlberg Investors VII, L.P.	2012	Mid Buyout	7,500,000	7,138,543	3,650,250	6,573,366	15.64%	1.43x
Platinum Equity Capital Partners III, L.P.	2012	Large Buyout	7,500,000	6,848,457	6,952,426	5,334,288	46.41%	1.79x
Providence Equity Partners VII, L.P.	2012	Large Buyout	7,500,000	7,223,972	4,487,632	7,191,618	23.15%	1.62x
Secondary Investment SPV-1 L.P.	2012	Secondaries - Direct	1,996,865	1,846,654	2,608,277	515,540	31.78%	1.69x
Secondary Investment SPV-2 L.P.	2012	Secondaries - Direct	5,850,312	5,762,952	9,282,288	1,054,009	29.56%	1.79x
SSG Capital Partners II, L.P.	2012	Special Situations	6,365,714	10,883,442	9,549,596	3,297,180	8.45%	1.18x
Apollo Investment Fund VIII, L.P.	2013	Mega Buyout	10,000,000	8,013,193	2,112,937	8,476,615	16.29%	1.32x
CVC Capital Partners VI, L.P.	2013	Mega Buyout	8,872,880	7,754,976	1,338,122	8,082,368	13.68%	1.21x
High Road Capital Partners II, L.P.	2013	Small Buyout	5,000,000	2,699,467	1,258,725	2,813,231	16.91%	1.51x

<sup>1</sup> Capital distributed includes callable returns of capital, which will increase the unfunded commitment

<sup>2</sup> The IRR net of Hamilton Lane fee is 11.71%

The analysis was completed using available information provided by the general partner of each investment, unless otherwise noted. Cash flows are representative of SBCERS' actual cash paid and received. Market values reflect SBCERS' unrealized interest in each investment. The IRRs are representative SBCERS' return to date and not the IRR reported by the general partner.

As of March 31, 2018

Investment Name	Vintage Year	Investment Strategy	Capital Committed	Paid-In Capital	Capital Distributed <sup>1</sup>	Reported Market Value	Net IRR <sup>2</sup>	Net Multiple
KPS Special Situations Fund IV, L.P.	2013	Large Buyout	10,000,000	3,558,629	1,466,831	3,134,587	25.41%	1.29x
Secondary Investment SPV-4, L.P.	2013	Secondaries - Direct	2,231,943	2,149,059	1,908,577	1,095,571	13.21%	1.40x
Waterton Precious Metals Fund II Cayman, L.P.	2013	Small Buyout	5,000,000	3,097,098	1,017,510	2,872,517	9.88%	1.26x
Ascribe Opportunities Fund III, L.P.	2014	Distressed Debt	10,000,000	11,261,220	11,002,488	2,618,770	19.03%	1.21x
Energy Capital Partners III, L.P.	2014	Large Buyout	7,500,000	7,350,698	802,763	7,689,338	11.85%	1.16x
Hamilton Lane Venture Capital Fund, L.P. (Series 2014)	2014	Venture Capital	7,500,000	6,020,424	143,268	8,037,072	13.57%	1.36x
SSG Capital Partners III, L.P.	2014	Special Situations	7,500,000	9,537,192	5,792,578	5,125,611	10.68%	1.14x
TCV VIII, L.P.	2014	Growth Equity	5,000,000	4,240,569	386,683	5,807,118	16.34%	1.46x
Blackstone Energy Partners II, L.P.	2015	Large Buyout	10,000,000	4,699,458	95,753	5,259,350	13.73%	1.14x
Gridiron Capital Fund III, L.P.	2015	Small Buyout	10,000,000	4,964,033	1,383,270	5,354,396	20.51%	1.36x
Hamilton Lane Venture Capital Fund, L.P. (Series 2015)	2015	Venture Capital	5,000,000	2,729,097	19,337	3,025,535	7.79%	1.12x
Advent International GPE VIII-B, L.P.	2016	Mega Buyout	8,500,000	4,177,750	-	4,350,739	5.42%	1.04x
American Securities Partners VII, L.P.	2016	Large Buyout	10,000,000	4,990,783	141,648	5,673,713	15.89%	1.17x
Blackstone Capital Partners VII, L.P.	2016	Mega Buyout	10,000,000	2,590,219	145,483	2,734,876	16.31%	1.11x
Hamilton Lane Venture Capital Fund, L.P. (Series 2016)	2016	Venture Capital	10,000,000	2,478,937	312,484	2,564,654	15.27%	1.16x
Hellman & Friedman Capital Partners VIII, L.P.	2016	Mega Buyout	7,500,000	3,650,750	536,393	3,826,095	37.28%	1.19x
Kelso Investment Associates IX, L.P.	2016	Mid Buyout	15,000,000	9,200,270	264,844	12,850,022	35.13%	1.43x
Platinum Equity Capital Partners IV, L.P.	2016	Large Buyout	10,000,000	4,696,971	891,683	3,936,363	6.47%	1.03x
Roark Capital Partners IV, L.P.	2016	Mid Buyout	10,000,000	8,113,878	137,358	8,152,618	2.07%	1.02x
Saw Mill Capital Partners II, L.P.	2016	Small Buyout	10,000,000	1,963,647	9,559	2,120,970	8.02%	1.08x
TCV IX, L.P.	2016	Growth Equity	10,000,000	2,155,000	-	2,275,285	7.46%	1.06x
Hamilton Lane Venture Capital Fund, L.P. (Series 2017)	2017	Venture Capital	7,000,000	1,028,248	-	935,208	(18.21%)	0.91x
Kohlberg Investors VIII, L.P.	2017	Mid Buyout	10,000,000	2,003,869	263,647	1,937,007	19.30%	1.10x
OHA Strategic Credit Fund II, L.P.	2017	Distressed Debt	10,000,000	500,000	-	555,043	11.01%	1.11x
SSG Capital Partners IV, L.P.	2017	Special Situations	10,000,000	2,750,976	48,627	2,770,170	6.90%	1.02x
The Rise Fund, L.P.	2018	Growth Equity	6,000,000	560,157	-	433,308	(33.29%)	0.77x
American Securities Partners VIII, L.P.	2018	Large Buyout	10,000,000	-	-	-	N/A	N/A
Apollo Investment Fund IX, L.P.	2018	Mega Buyout	10,000,000	-	-	-	N/A	N/A
Ascribe Opportunities Fund IV, L.P.	2018	Distressed Debt	15,000,000	-	-	-	N/A	N/A
CVC Capital Partners VII, L.P.	2018	Mega Buyout	11,573,097	-	-	-	N/A	N/A
Kelso Investment Associates X, L.P.	2018	Mid Buyout	10,000,000	-	-	-	N/A	N/A
TPG Growth IV, L.P.	2018	Mid Buyout	4,000,000	-	-	-	N/A	N/A
<b>Total Portfolio<sup>3</sup></b>			<b>\$ 557,884,427</b>	<b>\$ 407,195,241</b>	<b>\$ 317,300,717</b>	<b>\$ 253,491,447</b>	<b>12.35%</b>	<b>1.40x</b>

<sup>1</sup> Capital distributed includes callable returns of capital, which will increase the unfunded commitment

<sup>2</sup> The IRR net of Hamilton Lane fee is 11.71%

<sup>3</sup> Total includes a \$5.0 million commitment to American Securities Partners VI, L.P.

The analysis was completed using available information provided by the general partner of each investment, unless otherwise noted. Cash flows are representative of SBCERS' actual cash paid and received. Market values reflect SBCERS' unrealized interest in each investment. The IRRs are representative SBCERS' return to date and not the IRR reported by the general partner.

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# Manager Monitoring

Santa Barbara County Employees' Retirement System - Manager Monitoring Private Equity Portfolio			
Fund Manager	Significant Events (Yes/No)	Last HL Meeting	Comments
Actis Capital LLP	No	March 2018	<ul style="list-style-type: none"> <li>Torbjorn Caesar appointed to Senior Partner, was previously co-head of Energy; Paul Fletcher (Executive Chairman) will assume the role of Non-Executive Chairman</li> <li>Added Andrew Newington as COO—previously spent 13 years at BC Partners, as managing partner/co-head of their London office, and since leaving firm in 2013 has been based in Sydney, Aust. where he founded and ran West Heath Capital, a private advisory and investment office</li> </ul>
Advent International	No	July 2018	<ul style="list-style-type: none"> <li>Promoted Carmine Petrone and Ken Prince to Partners; John Maldonado promoted to Managing Partner</li> <li>Steve Collins (Managing Director) and Bob Taylor (Managing Partner) retired</li> <li>Andy Dawson (Managing Director) left the firm for person reasons</li> </ul>
American Securities Capital Partners	No	June 2018	<ul style="list-style-type: none"> <li>Promoted David Bard and Mark Lovett to the Principal-level</li> <li>Expanded its investment team through the additions of one senior-level professional, one mid-level professional, and five junior professionals</li> </ul>
Apollo Management	No	May 2018	<ul style="list-style-type: none"> <li>An agreement Apollo struck in August to take control of a real-estate investment business from Nicholas Schorsch with roughly \$19 billion of assets did not go through</li> </ul>
Avenue Capital Group	No	April 2018	<ul style="list-style-type: none"> <li>N/A</li> </ul>
Blackstone Group	No	July 2018	<ul style="list-style-type: none"> <li>Staffing a team in Japan (4 to 5 investment professionals)</li> <li>Chinchu retired, Michael Chay moved to be CFO of Blackstone</li> <li>John Grey is under transition to President of the Firm</li> <li>Hired five data scientists, which has been highly value-additive for the whole firm; the General Partner expects to hire additional data scientists in the near- to medium-term</li> </ul>
CVC Capital Partners	No	May 2018	<ul style="list-style-type: none"> <li>N/A</li> </ul>
Energy Capital Partners	No	July 2018	<ul style="list-style-type: none"> <li>Opened a small New York office, to better coordinate meetings with management teams visiting New York</li> <li>Tom Lane has transitioned to a Vice Chairman role as a transitional step towards retirement, which has triggered promotions to maintain an appropriately staffed investment team</li> <li>Andrew Singer is a Partner &amp; General Counsel and will no longer lead investment teams</li> <li>In 2017, Messrs. Advani, Coppedge and Rogan were promoted to Partner and Murray Karp was promoted to Partner, CFO and COO</li> <li>In May 2018, Kevin Clayton joined the firm as Partner and leader of its Investor Relations team</li> </ul>
Enhanced Capital Partners, LLC	No	March 2018	<ul style="list-style-type: none"> <li>Enhanced dismissed four partners because of poor investment decisions that occurred under inadequate supervision, restructured equity and compensation for the current team</li> <li>In 2017, the General Partner changed its name to Hark Capital, to better differentiate itself in the market place</li> </ul>

\*N/A represents no material update

Santa Barbara County Employees' Retirement System - Manager Monitoring Private Equity Portfolio			
Fund Manager	Significant Events (Yes/No)	Last HL Meeting	Comments
First Reserve Corporation	No	May 2018	<ul style="list-style-type: none"> <li>GP sold its energy infrastructure business to BlackRock in Q1 2017</li> <li>Bill Macauley has transitioned from Co-CEO to Chairman but will remain an active member of the investment committee</li> <li>Alex Kruger has transitioned from Co-CEO to CEO</li> <li>Cathleen Ellsworth, former Chief Marketing Officer, has moved to BlackRock</li> <li>Ed Bialas, former Managing Director on the investment team, will partially transition to an investor relations position</li> </ul>
Gilde Buyout Partners	No	June 2018	<ul style="list-style-type: none"> <li>Hired a new Head of IR and Co-Investments who will start in January of 2018 to replace Karl van de Paer, who passed away recently</li> <li>Hired Joost Heeremans on PEP (operational team) from McKinsey</li> </ul>
Gridiron Capital	No	May 2018	<ul style="list-style-type: none"> <li>Added Kallie Haggood as Managing Director of Investor Relations and Sean Kelley as Principal of Business Development</li> </ul>
Hellman & Friedman	No	May 2018	<ul style="list-style-type: none"> <li>In January 2019, the General Partner plans to initiate its fifth leadership transition, as Philip Hammarskjold will become Executive Chairman and Patrick Healy will become sole CEO</li> <li>H&amp;F began to facilitate this transition in January 2018 as it promoted Patrick Healy from Deputy CEO to Co-CEO alongside Philip Hammarskjold</li> </ul>
High Road Capital Partners	No	June 2018	<ul style="list-style-type: none"> <li>Hired Marc Rosenberg as Associate in July 2017</li> <li>Four people dedicated to deal sourcing</li> </ul>
Kelso & Company	No	April 2018	<ul style="list-style-type: none"> <li>Hired its second Operating Partner, Mike Letourneau, a vice President of Capital Markets, Michael Nichols and two Associates</li> <li>Portfolio Operations Support team has grown to four</li> </ul>
Kohlberg Investors	No	November 2017	<ul style="list-style-type: none"> <li>Promoted Jean Roberts to Principal and Gus Harwood as Vice President</li> <li>Hired Albert Scheer as Director of Credit Opportunities, Nick Garuccio as Director of Valuations and Sung Hee Kim-Kastner as Director of Compliance</li> <li>Operating Partner Rick Frank to retire; added Michael Quinn as Operating Partner, likely to add a former CEO from Fund VI as an Operating Partner in 2018</li> <li>Currently searching for a full-time Chief Compliance Officer</li> </ul>
KPS	No	February 2018	<ul style="list-style-type: none"> <li>Bruce Curley retiring as Head of Operating Team; Jeff Hykins to replace the role</li> <li>Promoted Bhumika Shah to CFO</li> </ul>
Lexington Advisors Inc.	No	April 2018	<ul style="list-style-type: none"> <li>In April 2018, Charles Grant announced that he will depart from the firm in June 2018 and will be succeeded by Boston-based Partners Lee Tesconi and Mark Andrew</li> </ul>
Montreux Equity Partners	No	April 2018	<ul style="list-style-type: none"> <li>Mike Mayer joined in early 2016 as Senior Adviser</li> <li>Michael Matly, MD promoted to Managing Director in Jan 2016</li> </ul>

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Santa Barbara County Employees' Retirement System - Manager Monitoring Private Equity Portfolio			
Fund Manager	Significant Events (Yes/No)	Last HL Meeting	Comments
Oak Hill Advisors, L.P.	No	May 2018	<ul style="list-style-type: none"> <li>C.J. Foster and Nathaniel Furman were promoted to Managing Director, Adam Nankervis and Michael Rothbart were promoted to Principal</li> </ul>
Platinum Equity Capital Partners	No	February 2018	<ul style="list-style-type: none"> <li>N/A</li> </ul>
Providence Equity Partners, Inc.	No	July 2018	<ul style="list-style-type: none"> <li>Charlie Gottdiener left Providence to become the CEO of a technology and information services company</li> </ul>
Roark Capital Group, Inc.	No	May 2018	<ul style="list-style-type: none"> <li>Promoted Paul Ginsberg to President, Ezra Field and Erik Morris to Senior Managing Directors, Mike Thompson to Principal, Tommy D'Alessandro to Senior Associate, Ben Lee to Associate and Wes Lee to Senior Finance Manager</li> <li>Since the start of 2017, hired five professionals, including four Analysts and one administrative professional; Roark expects to recruit an additional five professionals</li> </ul>
Saw Mill Capital	No	June 2018	<ul style="list-style-type: none"> <li>Promoted Scott VandeKerkhoff to Principal and hired Brett Lancer as Vice President</li> <li>Scott Budoff departed from the General Partner to establish CommonView Capital; Mr. Krupinski replaced Mr. Budoff on the Investment Committee</li> <li>Research team is now three people, with the addition with Chris in 2016</li> <li>Jason Mueller was a deal team leader but moved to head Research; looking to hire a junior research resource</li> <li>Hired Dan Greg in 2018</li> </ul>
SSG Capital Management	No	November 2017	<ul style="list-style-type: none"> <li>Plans to hire a former Goldman Sachs professional focused on the South Korean market to improve its knowledge base within the region</li> </ul>
Technology Crossover Ventures	No	March 2018	<ul style="list-style-type: none"> <li>John Doran and Kail Venkatachalam were promoted to General Partner</li> <li>Amol Helkar was promoted to Principal</li> <li>Chris Degiere, head of the General Partner's data group, was promoted the Vice President</li> <li>General Partner John Rosenberg announced that he will be leaving the firm to pursue other opportunities; responsibilities of managing the firm's European office and other activities will be taken over by John Doran</li> </ul>
Tennenbaum Capital Partners, LLC	No	April 2016	<ul style="list-style-type: none"> <li>N/A</li> </ul>
Texas Pacific Group	No	May 2018	<ul style="list-style-type: none"> <li>Hired two new Managing Directors, one Principal and one Vice Principal</li> <li>Firm experienced two departures</li> </ul>
Waterton Global Resources	No	February 2018	<ul style="list-style-type: none"> <li>N/A</li> </ul>

\*N/A represents no material update

Santa Barbara County Employees' Retirement System - Placement Agent Disclosures for 2018				
External Manager	Fund	Placement Agent(s) Disclosed	Placement Agent(s) Compensation	Material Violations?
American Securities Capital Partners	American Securities Partners VIII	N/A	N/A	No
Kelso Investment Associates	Kelso X	N/A	N/A	No
TPG*	TPG Tech Adjacencies	27 employees of TPG Funding LLC	Base salary and a discretionary bonus	No
Platinum Equity Capital Partners	Platinum Equity Small Cap Fund, L.P.	N/A	N/A	No

\* Full list available upon request



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